



Clock Evolution

Glossary

of the main terms used in reports

Night	The number of rooms occupied by bookings for each financial day of the desired period. 2 rooms occupied for 7 days by 2 guests in each make 14 nights. Bookings on owner conditions are not included.
Bednights	The number of occupied beds for each financial day of the desired period. 2 rooms occupied for 7 days by 2 guests each make 28 bednights. Bookings on owner conditions are not included.
Revenue	The value of the services provided to guests for each financial day. Each night is considered revenue for the date it refers to. Extra services are considered revenue for the date entered upon posting. Invoicing of services posted for future dates depends on Operational setting 'Revenue reporting method'. It allows reporting on the date of the invoicing or on the date for which the service is posted. Corrections of previously reported services are considered as positive or negative values for the date of the correction, not for the date of the posting.
Rooms Revenue	The Rooms Revenue is calculated for each financial day from the revenue of services defined as belonging to Revenue category 'Rooms'. Complimentary nights are not included.
ADR (Average Daily Rate)	Average daily revenue from rooms. It is calculated by dividing the Rooms Revenue into the number of Nights.
Available Rooms	The available rooms are the rooms at the disposal of the hotel. They do not include the rooms blocked as OOI (Out of Inventory) or nights on owner conditions.
RevPAR (Revenue per Available Rooms)	Revenue from rooms based on the Available Rooms. It is calculated by dividing Rooms Revenue into Available Rooms.
Total RevPar (Total Revenue per Available Rooms)	Total revenue based in the Available Rooms. It is calculated by dividing the Revenue into the number of Available Rooms.
Occupancy %	The Occupancy ratio is calculated by dividing the Nights into the number of Available Rooms.
Multiple Occupancy %	What part of all occupied rooms are housing more than one guest. The ratio is calculated by dividing the Multiple occupancy rooms into the number of Nights.
Average Guests per Room	The average number of guests per room is calculated by dividing the number of Bednights into the number of Nights.
Average Guest Rate	The average rate per guest is calculated by dividing the Rooms Revenue into the number of Bednights.
Average Length Of Stay	The average length of stay is calculated by dividing the number of Nights into the number of the rooms arriving in the desired period.
Average Total Revenue Per Room	The average total revenue per room is calculated by dividing the Revenue into the number of Nights.
Average Total Revenue	The average revenue from all services posted on a guest is calculated by

Per Guest

dividing the Revenue into the number of Bednights.

**Average F&B Revenue
Per Guest**

The average revenue from food and beverage per guest is calculated by dividing the Revenue from services defined as belonging to Revenue category 'Food and Beverage' is divided into the number of Bednights.